# BLACK TOURNAMNET BOX - 100 PLAYERS, 100 BOXES, \$100

# **Opportunity Initiation by Whom:**

- 1. Local sales representative
- 2. Inside sales representative

## Marketing support:

## **TOURNAMENT BOX**

100 PLAYERS, 100 BOXES, \$100



**EVERY BOX INCLUDES:** 



## **Gather Tournament Information:**

- 1. Desired in-hand date
- 2. Actual event date
- 3. How many players

## **Determine Tournament Box Contents:**

- 1. Standard Contents
  - \*Any of the \$48 headcovers in the catalog
  - \*Steel pitch tool (with or w/out bottle opener)
  - \*Steel ball mark
  - \*Steel large rectangle bag tag
- 2. Or Custom Contents See Below

#### Headcover

Bag tag

Metals					
Up charge	copper	bronze	oil can	blackened	stainless
Pitch tool	+ \$5	+ \$5	+ \$6	+\$8	+\$8
Ball mark	+ \$3	+ \$3	+ \$4	+\$6	+\$6

+ \$8

+ \$10

+ \$7

Box Total \$110

+\$9

+\$9

### Different silhouettes

+ \$7

Upgraded material

Price Differences	steel	copper	bronze	oil can	blackened	stainless
Small bag tag	- \$10	- \$5	- \$5	- \$4	- \$2	- \$2
Round bag tag	\$0	+ \$7	+ \$7	+ \$8	+ \$9	+\$9
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Bag tag w/bottle	+ \$3	+ \$10	+ \$10	+ \$11	+ \$12	+ \$12
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## **Upgrade Embroidery Charges:**

Second standard size embroidery hit	+ \$5
Leather label	+ \$5
All over embroidery or large embroidery hit	+ \$10

## Art Setup Fees:

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Standard forged setup	+ \$175 one-time fee		
Large forged setup	+ \$235 one-time fee		
Standard embroidery setup	+ \$35 one-time fee		
All over embroidery setup	+ \$50 one-time fee		
Inside lid graphic	+ \$1.50 per box		
Overlay graphic	+ \$1.50 per box		

## Request Mockup and Email the Account and Rep:





## Workup Quote and Email the Account and Rep:



Get Approval from the Account and Submit Order

